

CASE STUDY EMERGENCY MEDICINE



Boost Your
Revenue with
Pre-Payment
Negotiations!



CLIENT TESTIMONIAL

"Partnering with (Wakefield) has transformed our reimbursement process. Their negotiation skills are unmatched, and we've seen a significant boost in our revenue. Highly recommend their services!"

Contact us to learn how we can help your emergency medicine practice achieve better financial outcomes.

 www.wakeassoc.com

OVERVIEW

A leading management company in Emergency Medicine, overseeing the 11 locations with a high volume of claims, noticed that the payor portal showed only 56 offers over 6 months, averaging just 48% of billed charges for all locations. This low rate of offers significantly impacted their revenue potential.

Of the 11 locations, Wakefield implemented the Upfront Recovery service for one facility and saw instant results.

THE RESULTS

Upfront Recovery "Negotiation" Service:

- **Increased Offer Rate**
 - In just a short span, we processed **over 30 successful cases** for one location alone, nearly half the total offers previously received across all 11 locations.
- **Higher Reimbursement**
 - The average reimbursement rate increased from 48% to a substantial improvement of **66% of billed charges**.

WHY CHOOSE US

Expert Negotiation Team: Our specialists are dedicated to securing the highest possible reimbursement for your claims.
Proven Success: Dramatic improvement in the number of offers and the percentage of reimbursed billed charges.
Tailored Solutions: We offer customized strategies for each client, ensuring optimal results across different locations and claim volumes.