

CASE STUDY AMBULANCE INDUSTRY



By utilizing both services, this ambulance facility saw up to 90%, and 111% increases in lost revenue!



Collect Rx, a Wakefield company, is the leading provider of solutions that help providers maximize payor reimbursements, reduce patient billings, and eliminate the hassle of dealing with insurance companies. With extensive knowledge of out-of-network payor strategies, Collect Rx has developed a unique approach that works alongside your billing team to optimize out-of-network payments and re-pricing out-of-network bills.

THE PROBLEM

Like most out-of-network providers, this Ambulance facility did not know it had major problems recovering revenue on out-of-network claims, costing them millions of dollars annually.

OVERVIEW

This Ambulance facility was only averaging 35% allowed on its out-of-network claims. Additionally, they found themselves in a predicament where they were unable to effectively negotiate with third-party vendors like Multiplan and Zelis, hindering their ability to maximize reimbursements.

HOW WE HELPED

Upfront Recovery “Negotiation” Service:

- **After 60 days our negotiated settlements averaged 90% of charges!**

Post-Payment Recovery “Appeal” Service:

- On average, we generated additional payments on 51% of appeals we worked.
- **Our settlements resulted in a 111% increase in payment on our successful appeals!**